



Client Focused

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OVERVIEW

CIBER Overview

CIBER, Inc. (NYSE: CBR), is a pure-play system integrator dedicated to building, integrating and supporting mission-critical business applications for private and public clients. Founded in 1974, CIBER now serves client businesses from offices in the U.S., Canada, Europe, Asia and India.

CIBER's Customers and Their Challenges

CIBER's customers are IT executives who face the daunting challenge of trying to deliver more value for the same or less cost. What do we mean by IT business value? It means helping CIOs reduce production support costs, improve "time to market" of new IT applications, improve the quality of IT work products and extend the functionality of existing applications.

At CIBER's recent CIO Panel, facilitated by Gartner, seven of CIBER's CIO customers described their key challenges to an audience of more than 200. Their main challenges? Carefully choosing application investments, consistently meeting IT commitments and providing more business value to their organizations.

CIBER's Custom Solutions, Enterprise Solutions, Federal Government and State & Local Government divisions are focused on helping CIOs maximize IT investment by providing innovative, cost-effective solutions designed to meet their individual needs.

An Integrated Approach to Custom Solutions

CIBER's key strength is building, integrating and supporting mission critical business applications and systems to deliver the solutions that achieve business objectives. Our integrated National Practices, blended with our best-of-breed tools, standardized

processes and skilled resources, enable a consolidated, end-to-end focus for your mission-critical applications and systems. Whatever your objectives, CIBER has the knowledge and expertise to deliver now and throughout the project lifecycle.

National Practices

Application Development

Delivers full lifecycle solutions by leveraging core competencies in custom Application Development in both client server and mainframe environments, service-oriented architecture development (J2EE, .NET), managed content services and wireless and mobility to ensure an end-to-end solution or provide application enhancements.

Enterprise Integration

Designs and integrates data and applications to deliver fully functional and integrated business environments to provide a competitive advantage and maximize return on investment. Whether you need enterprise architecture, business intelligence/ datawarehousing, enterprise application integration, system integration (Web services), legacy migration, business continuity/disaster recovery (BCDR) or network security, CIBER can deliver a turnkey system.

Outsourcing

Manages, maintains and enhances business applications and infrastructure through a variety of delivery methods to provide significant decrease in operating cost by applying standardized methodologies to eliminate inefficiencies and mitigate risk. Application and technical services range from application maintenance and support, application enhancement, production support, help desk and data center hosting.



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Packaged Enterprise Solutions

With a history of more than 20 years as a leading enterprise software consulting provider, CIBER Enterprise Solutions (CES) has helped clients around the world and in a wide range of industries manage change. CES specializes in the products of SAP, Oracle (including JD Edwards and PeopleSoft) and Lawson, as well as several supply chain products. In addition, CES' Technology Solutions helps clients in multiple industries select, design and implement the most appropriate infrastructure technology for their environments.

Government Solutions

State & Local Government

CIBER's State & Local Government
Solutions division has more than 25 years of
experience helping more than 45 states and
400 state agencies achieve their goals.
CIBER's in-depth understanding of
government processes and regulations and
extensive expertise in a wide-range of
technology solutions has delivered highquality, cost-effective solutions for customers
in Health and Human Services, Homeland
Security, Law and Justice, Transportation
and Finance and Administration.

Federal Government

CIBER Federal Solutions consistently delivers services and solutions that improve productivity, streamline services and reduce costs. Whether the client is from a civilian, defense or intelligence agency, CIBER's approach focuses on effective collaboration and measurable results. CIBER Federal Solutions focuses on four business sectors: Defense/Aerospace, Outsourcing, Human Resources and Financial Systems and Strategy and Enterprise Services.

Optimized Delivery Model – Options to Meet any Need

To deliver high quality application development on-time and on-budget, CIBER developed an approach to distributed

delivery that overcomes some of its unique requirements, such as ensuring that the work is distributed correctly based on the business need and crisply managing requirements during the engagement. Called Optimized Delivery Model™ (ODM), the approach determines the optimal way to distribute work by evaluating the customer's unique business needs and environmental factors to provide a resource-optimized solution delivered onsite, offsite, CIBERsites, CIBER India or in a hybrid 'blended' combination.

Subsidiaries

CIBER Europe

CIBER Europe provides expert consulting services to European customers. Based in London, England, CIBER Europe is represented in the UK, the Netherlands, Germany, Austria, Spain, Czech Republic, Russia; throughout Scandinavia in Norway, Sweden, Denmark and Finland; and in Asia with offices in China and Singapore. www.ciber-europe.com

CIBER India

CIBER India helps clients in building, integrating and supporting their mission-critical applications, delivering cost-effective solutions using CMM Level 5 software processes. CIBER India's Global Delivery Centers have been providing offshore services since 1993 to hundreds of clients who have access to more than 2,000 software engineers. www.india.ciber.com

CIBERsites

CIBERsites are domestic development centers strategically located around the continental United States. CIBERsites leverage the communication skills, technical proficiency, education and ingenuity of American employees to offer a 'made in America' solution that is fully secure and compliant with U.S. business laws and practices. CIBERsites have been engineered to provide a low cost, domestic alternative.

About CIBER

CIBER, Inc. (NYSE: CBR), is a pure-play system integrator dedicated to building, integrating and supporting mission-critical business applications for private and public clients. CIBER's global delivery services are offered on a project or strategic staffing basis, in both custom and enterprise resource planning (ERP) package environments, and across all technology platforms, operating systems and infrastructures.

Founded in 1974, CIBER's consultants now serve client businesses from over 60 U.S. offices, 22 European offices and three offices in Asia. With offices in 17 countries, annualized revenue run rate of approximately \$950 million and approximately 8,000 employees, CIBER's IT specialists continuously build and upgrade our clients' systems to "competitive advantage status."



The company with the purple "i"

