



### AMI VENDOR RELATIONSHIP MANAGER (eAMITM)

"On average, 7% to 12% of telecom service expenses are in error."

-Aberdeen Group

"Considering Gartner Dataquest estimates that incorrect billing may result in 10% to 15% overcharges, this solution has staying power where cost take out is the No.1 priority."

-Gartner

"Telecom Services account for one of the five largest expenses of most corporations, but these costs are among the most difficult to manage."

-Network World

# LOOKING FOR WAYS TO INCREASE YOUR BOTTOM LINE?

Success in today's business climate requires enterprises to focus valuable resources on core business functions. Leveraging the expertise of others by outsourcing non-core activities can save hundreds of thousands of dollars.

### WE HAVE THE ANSWER.

Industry analysts and enterprise telecom managers are in agreement that there are significant headaches to telecom expense management. The greatest challenge comes from sheer volume. Most companies have hundreds of vendors and thousands of invoices that must be reconciled against contracts to ensure invoice accuracy and that the actual inventory agrees with the bills.

## STREAMLINE YOUR TECHNOLOGY INVOICE MANAGEMENT PROCESS WITH eAMI<sup>TM</sup>.



Simple, Accountable, Paperless

cont.>>

### AMI VENDOR RELATIONSHIP MANAGER (CONT.)

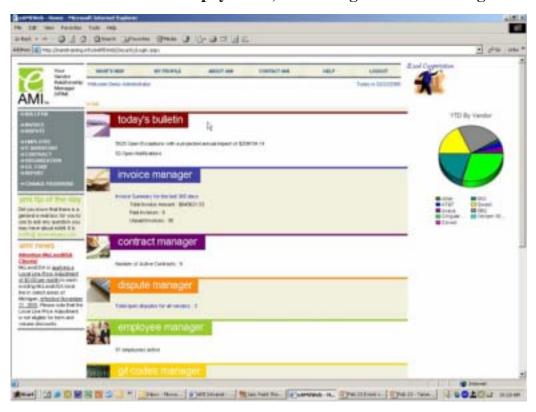
### Challenges

- Too many bills and/or bills are too large and complex to manage
- Lack of coordination between the enterprise accounts payable department and departments utilizing telecommunications services
- The stakes are high with large corporation's telecommunications expenses representing \$ MM and billing errors representing 5% to 15%
- Contracts and contractual obligations aren't effectively monitored and/ or stored in one location

### eAMI™ Answers

- · All invoices are online in one central database in a simple to read format
- Emails are generated to notify appropriate departments that an action item has been assigned to them so they can work more efficiently
- eAMI checks and cross-references contractual rates and other errors telecom vendors make versus the invoice
- Contract rates, pricing, Minimum Annual Revenue Commitment (MARC), and discounts are all tracked in one central repositiory along with the actual contract

With this powerful telecom expense management tool, you can increase operational efficiencies, ensure more accurate invoice payments, and strengthen contract negotiations.



Managing telecom services is a complex endeavor that requires constant attention by qualified technical personnel who can perform systematic audits to identify cost exceptions and alert management for analysis. eAMI<sup>TM</sup> is a fully integrated solution that automates telecommunication management to allow organizations to eliminate waste and optimize resources. Your company resources are too important to waste. Stop costly oversights, promote staff productivity, and increase the process efficiency with eAMI<sup>TM</sup>.

Stop wasting and start saving.

For industry-leading enterprise telecom management support and to learn more about eAMI™, please contact us today.

Contact us at eAMI@amistrategies.com or (866) 505-eAMI